Ayodhya Development Authority

Government of Uttar Pradesh

Request for

Expression of Interest (REOI)

for

Range of Solar Electric Ferries

in Ayodhya

on PPP model

Disclaimer

The information contained in this Request for Expression of Interest ("REOI") document or subsequently provided to Bidder/s, whether verbally or in documentary form by or on behalf of the Ayodhya Development Authority ("Client"),or any of their representatives, employees or advisors (collectively referred to as "Client Representatives"), is provided to Bidder(s) on the terms and conditions set out inthis REOI Document and any other terms and conditions subject to which such information is provided. This REOI Document is not an agreement and is neither an offer nor an invitation by the Client Representatives to any other party. The purpose of this REOI Document is to provide interested parties with information to assist the formulation of their Application for Shortlisting ("AFS") pursuant to this REOI Document. This REOI Document includes statements, which reflect various assumptions and assessments arrived at by Client in relation to the Project. Such assumptions and statements, in this REOI Document do not purport to contain all the information that each Bidder may require. This REOI Document may not be appropriate for all persons, and it is not possible Client Representatives to consider the investment objectives, financial situation and particular needs of each party who reads oruses this REOI Document. The assumptions, assessments, information and statements contained in this REOI Document may not be accurate, adequate and complete and each Bidder should conduct itsown enquiries and analyses, and should check the accuracy, reliability and completeness of the assumptions, assessments, information and statements in this REOI Document, and obtain independent advice from appropriate sources.

Client Representatives make no representation or warranty and shall incur no liability to any person, including any Bidder or Bidder, under any law, statute, rule or regulation or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages cost or expense which may arise from or be incurred or suffered on account of anything contained in this REOI Document or otherwise, including the accuracy, reliability or completeness of the REOI Document and any assessment, assumption or information contained therein or deemed to form part of this REOI Document or arising in any way with qualification of Bidders for participation in the Bidding Process. The Client Representatives may in their absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this REOI Document.

1. INTRODUCTION

The Government of Uttar Pradesh through **'Ayodhya Development Authority' (hereinafter to be referred as 'CLIENT')** intends to develop Ayodhya as a global religious and tourism destination. Ayodhya is to be developed as a **Model City** with sustainable planned interventions that can **last for centuries** and provide benefits to the future generations.

The Client invites eligible and internationally reputed Managment Companys to indicate their interest for the development of Agro Resort and Spa in Ayodhya on the land provided by the client on PPP model. It will promote tourism and develop Ayodhya into a **Global Religious & Tourism Destination**

BACKGROUND

Located along the banks of river Sarayu in the state of Uttar Pradesh, Ayodhya is dotted with temples and is one of the most venerable cities of ancient India. As a pilgrim town, it beholds a significant place for different mythologies. Over the years, it has evolved as a religious and tourist destination, personifying spirituality.

Ayodhya - Pilgrimage Centre & will develop as a Global tourism hub

- One of Saptpuri and major religious centre for Hindus
- The city is auspicious to Buddhism, Sikh and Jainism religions with many cities and places of importance near by Ayodhya
- Is part of Ramayan Circuit under Swadesh Darshan Scheme connected to Chitrakoot through Ram Van Gaman Marg
- Centre of pilgrimage with proximity to holy cities of Prayagraj, Varanasi (Kashi), Gorakhpur

The city is anticipated to become a global tourism destination with focus on spiritual, cultural, heritage assets and events. With increased tourist inflow in the near future, the city is likely to grow manifold with significant demand in hospitality and allied industries and is envisaged to be developed as a mega centre for tourist, economic and religious activities. These activities will create new opportunities by augmenting value creation and employment generation in the region. Thus, Ayodhya is proposed to be planned with holistic development preserving the inherent heritage and augmenting the infrastructure.

Government of Uttar Pradesh, intends to promote Ayodhya Development area (ADA) as Global Religious & Tourism center by developing it on **ancient Vedic city planning principles**, meeting the key objectives of;

- Leveraging Tourism as engine of growth to create regional economic development and epicentre of employment generation by facilitating the long-term growth and development of the tourism industry in a sustainable tourism planning principle
- Creating an ecosystem for Urban & Tourism development by retaining the city's spiritual heritage
- Creating opportunities for private sector to develop tourism and allied infrastructure by identifying priority projects and areas for potential development for specific economic drivers and supporting infrastructure
- Developing a sustainable heritage city catering to growing resident & floating population
- Specify the major programmes, roles and responsibilities of key players, institutional arrangements and resources requirements through proper project structuring

AVAILABILITY OF REOI DOCUMENT

Client wishes to receive Bids from eligible Business Entities for the Project in order to shortlist Managment Company. The document can be downloaded from the website www.ayodhyada.in and www.etender.up.nic.in .

VALIDITY OF APPLICATION

The Application shall be valid for a period of not less than 120 (one hundred and twenty) days from the Application Due Date hereinafter called "Application Validity Period". Client reserves the right to reject any Application, which does not meet this requirement.

COMMUNICATION

All communication excluding the submission of Application shall be addressed to email id: vcafda@gmail.com .

2. INSTRUCTIONS TO BIDDERS

a. ELIGIBLE PARTICIPATING AGENCIES

i. The Participating agency eligible for participating in the qualification process shall be any oneof the following two categories:
   1. Category 1: Single Business Entity
   2. Category 2: A consortium of Business Entities (hereinafter referred to as "Consortium")

The term participating agency would hereinafter apply to both the above-mentioned categories. For the purpose of this REOI, a Business Entity shall mean an entity incorporated in India under the (Indian) Companies Act 2013 or a company incorporated under equivalent law the Bidder should be a firm/LLP. The Bidder should submit registration Certificates & GST Registration /incorporation under the governing legislation. The Managment Company shall be required to submit a true copy of its Incorporation Certificate along with the Proposal.

ii. A Consortium of a maximum of three (3) members of above such entities

comprising one Lead Member with two other members shall be allowed and shall hereinafter be referred as "Consortium". Proof of registration of the Bidder shall be submitted. In case of Consortium, proof of registration of all the Members shall be submitted.

iii. The Bidder (in case of single business entity)/Lead member (in case Consortium) must have an operational office for the last Five years in India.

iv. A participating agency or Consortium which has earlier been barred by Client or blacklisted by any State/ UT Government or Central Government/ Department/ Agency in India from participating in Bidding Process shall not be eligible to submit bids, either individually or as member of a Consortium, if such bar subsists as on the due date of submission.

v. A Bidder declared ineligible by multilateral agencies or Government of India or State Governments and debarred from bidding in any way in India shall be ineligible to submit bids. In case the participating Bidder or any member of Consortium is declared ineligible by multilateral agencies or Government of India or State Governments during the Short-listing period then such bids shall cease to be shortlisted with Client.

vi. A participating agency or member of Consortium should have, during the last three years, neither failed to perform on any agreement, as evidenced by imposition of a penalty or a judicialpronouncement or arbitration award against the Bidder or member of Consortium, nor been expelled from any project or agreement nor have had any agreement terminated for breach bysuch Bidder or member of Consortium. In case the Bidder or member of Consortium during period of Empanelment, fails to perform on any agreement, as evidenced by imposition of a penalty or a judicial pronouncement or arbitration award against the Bidder or member of Consortium, or been expelled from any project or agreement or have had any agreement terminated for breach by such Bidder or member of Consortium, such Bidder shall cease to beempanelled with Client.

vii. Each participating Bidder shall submit only one proposal for the Project.

viii. The Application and all related correspondence and documents should be furnished by the participating Bidder in English language. However, if it is in Hindi, it shall be accompanied by appropriate translations in the English language by approved/ authorized/ licensed translator. Supporting material, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Application, the English language translation shall prevail. In case of any dispute in translation the English version shall prevail

ix. Participating agency/consortium should be having positive Net worth and profitmaking organization. The audited balance sheet for the last three years shall be attached, otherwise bids will be rejected.

x. The Application submitted by a bidder shall essentially contain the **appendixes 1 to 9** shown below, duly filled, failing which the bid shall be rejected:

S.N.	Document	Appendix
i.	Letter of Application	**Appendix 1**
ii.	Detail of proposal along with all the specification	

b. CHANGES IN CONSORTIUM COMPOSITION

Any change in the composition of a Consortium during the term of shortlisting at REOI stage and subsequent RFP stage shall not be permitted.

c. APPLICATION PREPARATION COST

The Bidder shall be responsible and shall bear all costs and expenses associated with the preparation of its Application and its participation in the empanelment. It is clarified that Client shall not be responsible or in any way liable for such costs, expenses regardless of the conduct or outcome of the empanelment.

d. **ACKNOWLEDGEMENT BY THE BIDDER**

i. It is desirable that each Bidder submits its application after collection of required informationand analysis, or any other matter considered relevant by it.

ii. It would be deemed that by submitting the Application, the Bidder has:

- Made a complete and careful examination of the REOI Document;
- Received all relevant information from Client.
- Client shall not be liable for any mistake or error on the part of the Bidder in respect of the above.

e. **RIGHT TO ACCEPT OR REJECT ANY OF THE BIDS**

i. Notwithstanding anything contained in this REOI Document, Ayodhya **Development Authority** (Client) reserves the right to accept or reject any Application or to annul the Shortlisting Process or reject all Bids at any time without assigning any reasons thereof and without any liability or any obligation, of any nature whatsoever, for such rejection or annulment.

ii. **Ayodhya Development Authority** (Client) reserves the right to reject any Application if at any time, a material misrepresentation has been made or discovered; or the Bidder does not respond promptly and diligently to requests for additional information or clarification required for evaluation of the Application.

f. Rejection of the Application by **Ayodhya Development Authority** (Client), as aforesaid, wouldlead to the disqualification of the Bidder. If the Bidder is a part of Consortium, then the entire Consortium would be disqualified.

g. **AMENDMENT OF REOI DOCUMENT**

i. At any time prior to the Application Due Date, Ayodhya Development Authority (Client) may, for any reason, whether at its own initiative or in response to clarifications requested by a Bidder,modify the REOI Document by the issuance of Addendum/ corrigendum posted on the website.

ii. In order to provide the Bidders a reasonable time to examine the Addendum, or for any other reason, **Ayodhya Development Authority** (Client) may, at its own discretion, extend last dateof submission of REOI.

h. **CLARIFICATIONS**

i. A Bidder requiring any clarification on the REOI Document may request Ayodhya Development Authority (Client) online through mail at Email address: vcafda@gmail.com. The Bidders may send their queries as per the date mentioned above

i. **SUBMISSION OF APPLICATION**

i. The Bidder would provide all the information in terms of this REOI document. Only those Bids shall be evaluated that are received in the required format and complete in all respects.

ii. The Bidder shall submit digitally signed and complete Proposal comprising all the documents and forms. The application shall be uploaded on the web portal https://etender.up.nic.in duly digitally signed. The Bidder also needs to submit two (2) hard copies of the REO at the followingaddress:

"The Vice Chairman"
Ayodhya Development Authority
Civil Lines, Kosi Parikrama Road
Ayodhya, Uttar Pradesh, PIN-224001
Phone: +91 9140494501,
Landline: +91 5278-223460"

iii. The Application or its modifications must be uploaded on the portal not later than the deadline mentioned in the Schedule of Shortlisting Process or any extension to this deadline. The electronic system will not accept any proposal or its modification for uploading after the deadline. Bids submitted by either facsimile transmission or telex shall not beaccepted.

j. **CONFIDENTIALITY**

i. Information relating to the examination, clarification, evaluation, and recommendation for the short-listed Bidders shall not be disclosed to any person not officially concerned with the Shortlisting Process. **Ayodhya Development Authority** (Client) will treat all information submitted as part of Application in confidence and would require all those who have access tosuch material to treat the same in confidence. At the conclusion of the evaluation process, Client shall publish the list of Bidders who have been Shortlisted.

ii. **Ayodhya Development Authority** (Client) shall not divulge any such information unless it is ordered to do so by any authority pursuant to applicable law or order of a competent court or tribunal, which requires its disclosure.

k. **TESTS OF RESPONSIVENESS**

i. Prior to evaluation of Bids, it shall be determined whether each Application is responsive to therequirements of the REOI Document.

An Application shall be considered non-responsive if theApplication:

ii. is not received online and not submitted the hard copies

iii. is not digitally signed with the submission letters as stipulated,

iv. does not contains all the information and documents as set out in this REOI Document;and

v. does not mention the Application Validity Period.

vi. **Ayodhya Development Authority**. (Client) reserves the right to reject any Application which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by **Ayodhya Development Authority** (Client) in respect of such Bids.

l. **CLARIFICATIONS TO FACILITATE EVALUATION**

i. To facilitate evaluation of Bids, **Ayodhya Development Authority** (Client), at its sole discretion, may seek clarifications in writing from any Bidder regarding its Application. Such clarifications shall be provided within the time specified by Client, as the case may be.

ii. If a Bidder does not provide clarifications above within the prescribed time, its Application shall be liable to be rejected. In case the Application is not rejected, **Ayodhya Development Authority** (Client) may proceed to evaluate the Application by construing the particulars requiring clarification to the best of its understanding, and the Bidder shall be barred from subsequently questioning such interpretation.

m. **CONFLICT OF INTEREST**

Client requires that the Shortlisted Managment Company provide professional, objective, and impartial advice and at all times hold paramount the interests of **Ayodhya Development Authority**.(Client) and/or the city/state for which consultancy services are provided, strictly avoid conflicts with other assignments or its own interests, and act without any consideration for future work. The Shortlisted Managment Company shall notaccept or engage in any assignment that would be in conflict with, or that may place it in a position of not being able to carry out the assignment for which it has been engaged.

3. DETAILED TERMS OF REFERENCE

Scope of work :

a) Provding ferries in Ayodhya District
   a. 6-8 Pax Solar Electric Ferry – 2 Nos
   b. 12-15 Pax Solar Electric Ferry – 3 Nos
   c. 24-30 Pax Solar Electric Ferry – 4 Nos
   d. 45-50 Pax Solar Electric Ferry – 1 Nos
b) Operation and Maintainance
c) Revenue sharing

Stage 1 : Provding Solar Electric Ferries

- The management company after going through the location and area of travel available for ferries shall provide ferries shall submit the proposal for the ferries. The ferries should be in following quantity/unit.

  a. 6-8 Pax Solar Electric Ferry – 2 Nos
  b. 12-15 Pax Solar Electric Ferry – 3 Nos
  c. 24-30 Pax Solar Electric Ferry – 4 Nos
  d. 45-50 Pax Solar Electric Ferry – 1 Nos

➢ SAMPLE SPECIFICATION

○ 6-8 Pax Solar Electric Ferry

Dimensions	
Hull Length	6 mtrs.
Breadth	2.5 mtrs
Depth	1.2 mtrs
Draft	0.35 mtrs
Capacity	8 Nos
Speeds	
Max Speed	10 knots
Cruising Speed	6-8 Knots
Hull fittings	Seating
	Steering (Hydraulic Steering System)
	Lighting (Navigation lights)
Deck outfitting	Mooring arrangement
	Roof fittings
	Hatches
	railings
Life saving appliances	Fire extinguisher
	Life Jacket
	Life Buoy
	First Aid Box
	Fire extinguisher
Navigation equipment	Electric horn
	GPS

Tests conducted	The boat need to be constructed under the supervision ofIRS with the below stages. 1.Drawing Approval by IRS 2.Verification of mould by IRS surveyor 3.Verification of hull by IRS Surveyor 4.Draft marking by IRS Surveyor 5.Laminate testing by NABL Lab in the presence of IRSSurveyor 6.Swamp Test and Heel Test by IRS Surveyor 7.7.Sea trial 8.Issuance of Class compliance Certificate
Certifications	Indian Register of Shipping (IRS) Approval Certificate
Construction	FRP- UV Self-Pigmented gel coat, Isophthalic Marine GradeResin, Chopped Strand Mat, Biaxial, Quadriaxial and Unidirectional Roving cloth, Polyurethane foam, Marine grade plywood in transom and highly stressed areas, additional layers of stiffeners at keel, chine and transom.

Batteries to be used in the ferrie specification

48V-200Ah Lithium Batteries

State of the art Lithium Ferrous Phosphate batteries with a total capacity of 19.2KWhr Capacity with short circuit, Over current, Under voltage and Deep discharge protection. Bluetooth enabled Battery Smart BMS ensures balanced power sharing across the entire load range. The Battery casing is IP66 protected and is completely maintenance free throughout its cycle life.

Solar panel to be used

200Wp Semi Flexible Solar Panel

Maximum Power rating (Pmax) **200 W**Tolerance on Power output **+/-6** % Current at max Power (Imax) **11.0 A** Voltage at max Power (Vmax) **18.18** VShort circuit current (Isc)**11.66 A**Open circuit voltage (Voe) **21.44** VNo. of cells Nos. **64**
Weight Kgs **5.30**

Temperature Coefficients Isc: +0.047%/°C, Voe: -0.323%/°C , FF : -0.117%/°C. STC Intensity 1 000W/M2 Module Temperature 25°C Spectrum AM = 1.5

○ 12-15 Pax Solar Electric Ferry

Dimensions	
Hull Length	8 mtrs.
Breadth	2.5 mtrs
Depth	1.5 mtrs
Draft	0.45 mtrs
Capacity	15 Nos
Speeds	
Max Speed	8 knots
Cruising Speed	4-5 Knots
Hull fittings	Seating Steering (Hydraulic Steering System)

	Lighting (Navigation lights)
Deck outfitting	Mooring arrangement
	Roof fittings
	Hatches
	railings
Life saving appliances	Fire extinguisher
	Life Jacket
	Life Buoy
	First Aid Box
	Fire extinguisher
Navigation equipment	Electric horn
	GPS
Tests conducted	The boat need to be constructed under the supervision ofIRS with the below stages. 1.Drawing Approval by IRS 2.Verification of mould by IRS surveyor 3.Verification of hull by IRS Surveyor 4.Draft marking by IRS Surveyor 5.Laminate testing by NABL Lab in the presence of IRSSurveyor 6.Swamp Test and Heel Test by IRS Surveyor 7. 7.Sea trial 8.Issuance of Class compliance Certificate
Certifications	Indian Register of Shipping (IRS) Approval Certificate
Construction	FRP- UV Self-Pigmented gel coat, Isophthalic Marine GradeResin, Chopped Strand Mat, Biaxial, Quadriaxial and Unidirectional Roving cloth, Polyurethane foam, Marine grade plywood in transom and highly stressed areas, additional layers of stiffeners at keel, chine and transom.

Batteries to be used in the ferrie specification

48V-200Ah Lithium Batteries

State of the art Lithium Ferrous Phosphate batteries with a total capacity of 19.2KWhr Capacity with short circuit, Over current, Under voltage and Deep discharge protection. Bluetooth enabled Battery Smart BMS ensures balanced power sharing across the entire load range. The Battery casing is IP66 protected and is completely maintenance free throughout its cycle life.

Solar panel to be used

200Wp Semi Flexible Solar Panel

Maximum Power rating (Pmax) **200 W**Tolerance on Power output **+/-6** % Current at max Power (Imax) **11.0 A** Voltage at max Power (Vmax) **18.18** VShort circuit current (Isc)**11.66 A**Open circuit voltage (Voe) **21.44** VNo. of cells Nos. **64**
Weight Kgs **5.30**

Temperature Coefficients Isc: +0.047%/°C, Voe: -0.323%/°C , FF : -0.117%/°C. STC Intensity 1 000W/M2 Module Temperature 25°C Spectrum AM = 1.5

- <u>24-30 Pax Solar Electric Ferry</u>

Dimensions	
Hull Length	10 mtrs.
Breadth	3 mtrs
Depth	1.6 mtrs
Draft	0.60 mtrs

Capacity	30 Nos
Speeds	
Max Speed	8 knots
Cruising Speed	4-5 Knots
Hull fittings	Seating Steering (Hydraulic Steering System) Lighting (Navigation lights)
Deck outfitting	Mooring arrangement Roof fittings Hatches railings
Life saving appliances	Fire extinguisher Life Jacket Life Buoy First Aid Box Fire extinguisher
Navigation equipment	Electric horn GPS
Tests conducted	The boat need to be constructed under the supervision ofIRS with the below stages. 1.Drawing Approval by IRS 2.Verification of mould by IRS surveyor 3.Verification of hull by IRS Surveyor 4.Draft marking by IRS Surveyor 5.Laminate testing by NABL Lab in the presence of IRSSurveyor 6.Swamp Test and Heel Test by IRS Surveyor7.Sea trial 8.Issuance of Class compliance Certificate
Certifications	Indian Register of Shipping (IRS) Approval Certificate
Construction	FRP- UV Self-Pigmented gel coat, Isophthalic Marine GradeResin, Chopped Strand Mat, Biaxial, Quadriaxial and Unidirectional Roving cloth, Polyurethane foam, Marine grade plywood in transom and highly stressed areas, additional layers of stiffeners at keel, chine and transom.

Batteries to be used in the ferrie specification

48V-200Ah Lithium Batteries

State of the art Lithium Ferrous Phosphate batteries with a total capacity of 19.2KWhr Capacity with short circuit, Over current, Under voltage and Deep discharge protection. Bluetooth enabled Battery Smart BMS ensures balanced power sharing across the entire load range. The Battery casing is IP66 protected and is completely maintenance free throughout its cycle life.

Solar panel to be used

200Wp Semi Flexible Solar Panel

Maximum Power rating (Pmax) **200 W**Tolerance on Power output **+/-6** % Current at max Power (Imax) **11.0 A** Voltage at max Power (Vmax) **18.18** VShort circuit current (Isc)**11.66 A**Open circuit voltage (Voe) **21.44** VNo. of cells Nos. **64**
Weight Kgs **5.30**

Temperature Coefficients Isc: +0.047%/°C, Voe: -0.323%/°C , FF : -0.117%/°C. STC Intensity 1 000W/M2 Module Temperature 25°C Spectrum AM = 1.5

○ 45-50 Pax Solar Electric

Dimensions	
Hull Length	14 mtrs.
Breadth	3 mtrs
Depth	1.6 mtrs

Draft	0.60 mtrs
Capacity	50 Nos
Speeds	
Max Speed	8 knots
Cruising Speed	4-5 Knots
Hull fittings	Seating Steering (Hydraulic Steering System) Lighting (Navigation lights)
Deck outfitting	Mooring arrangement Roof fittings Hatches railings
Life saving appliances	Fire extinguisher Life Jacket Life Buoy First Aid Box Fire extinguisher
Navigation equipment	Electric horn GPS
Tests conducted	The boat has been constructed under the supervision ofIRS with the below stages. 1.Drawing Approval by IRS 2.Verification of mould by IRS surveyor 3.Verification of hull by IRS Surveyor 4.Draft marking by IRS Surveyor 5.Laminate testing by NABL Lab in the presence of IRSSurveyor 6.Swamp Test and Heel Test by IRS Surveyor 7.7.Sea trial 8.Issuance of Class compliance Certificate
Certifications	Indian Register of Shipping (IRS) Approval Certificate
Construction	FRP- UV Self-Pigmented gel coat, Isophthalic Marine GradeResin, Chopped Strand Mat, Biaxial, Quadriaxial and Unidirectional Roving cloth, Polyurethane foam, Marine grade plywood in transom and highly stressed areas, additional layers of stiffeners at keel, chine and transom.

Batteries to be used in the ferrie specification

Deep Blue BMW i3 Battery

State of the art prismatic Lithium batteries with assembled in a robust frame with fully automated module protection. Battery of 40KWhr Capacity with safe individual cell packaging, BMS with safetyredundancy and waterproof to IP67. Individual cells battery venting and comprehensive Battery insulation monitoring ensures extremely high levels of safety.

200Wp Semi Flexible Solar Panel

Model: 200Wp / 24V

Maximum Power rating (Pmax) **200 W**
Tolerance on Power output **+/-6 %**
Current at max Power (Imax) **11.0 A**
Voltage at max Power (Vmax) **18.18** V
Short circuit current (Isc) **11.66 A**
Open circuit voltage (Voe) **21.44** V
No. of cells Nos. **64**
Weight Kgs **5.30**

Temperature Coefficients Isc: +0.047%/°C, Voe: -0.323%/°C , FF : -0.117%/°C. STC Intensity 1 000W/M2
Module Temperature 25°C Spectrum AM = 1.5

- Bidder are suggested to submit the proposal along with their specification. The above given specification detail are just an example and bidder are suggested to provide their own specification which they can provide if the tender is allotted to them.

- The above suggestive specification are nowhere binding for submitting the proposal by the bidder.

- The motor usage in the ferries shall be of the required power and strength and As per the latest norms

- Any proposal which has to be submitted by the bidder must comply with the IRS specification.

Stage 2 : b) Operation and Maintainance

- The operation of the ferries shall remain whole sole responsibility of the management company.

- The maintainance cost of the ferries shall be of management company.

- It is the responsibility of management company to provide proper required insurance and safety gear to the operator and other worker

- The operation of ferries shall be strictly done in accordane to IRS regulation

- The maintaince of the ferries should be done in such a manner that there is minimum carbon footprint left behind

- During the shipment and any transportation during the maintainance and operation shall be born by management company, client shall bear no cost in any case

- In case of any ACT of GOD, the agreement period may be extended but in no case shall any monetary compensation be give to the management company

- If by any chance, Hailstorm,eartgquake or any other Act of GOD the ferries get damaged the mangment company is bound to replace/repair the ferries in a period macimum of 1 month

- The intial agreement for the ferries operation shall be of 5 years which may be extrended upto a period of 15 years or beyond in case client finds the working satisfactory and wants to continue

- The client can cancel the agreement at any point without giving any notice if it is found that the management company is not following the GOVT norms.

- All the material used in the ferry shall be of approved brand and make [ISI mark]

Stage 5 : Reveune sharing

- The management company shall be giving the bid amount ____ for the first year and then an further increment of 4% (compound) every year for next 15 years (after successful selection from REOI)

- For example ₹100/annum is the bid amount the payment term will follow....
  - 1st year = 100
  - 2nd year=100 + 4.00%=104.00
  - 3rd year=104 + 4.00%= 108.16

- .....so on for 30 years

- The total lease shall be of 5 years in starting which can be extended for a period upto 15 years in case the management company working is found satisfactory

- The above revenue sharing shall be fixed irrespective of the loss/profit made by the management company

- Special relaxation in case of revenue sharing can only be given to management company in case of pandemic, or any ACT of God that to only in case if a written request is raised by the management company to client and if the same is accepted by the client

- In case the request is not accepeted by client the management company shall not be given any relaxation in payment of the revenue sharing model decided by the client which is also been agreed by the management company

- **It is advised/suggested to the bidder that they should also submit any other suggestion for sharing of the revenue model. If found satisfactory those suggestion shall be incorporated for RPF**
- **It is made clear that the suggestion for revenue sharing shall not in fixed model. It should be in increasing/variable manner**
- **Bidder should only submit the proposal with the specification which they would be able to deliver**
- **They must submit the timeline along with there proposal.**

Note:

- **Bidder are also advised to put in their other suggestion if they find necessary/suitabke.**
- **The proposal which will be submitted by the bidder shall be in most detailed manner possible**
- ***All the above points are indicative.***

4 CRITERIA FOR EVALUATION OF THE BIDS

CRITERIA

4.1 Ayodhya Development Authority (Client) reserves the right to reject any Application, if:

i. At any time, a material misrepresentation is made or discovered; or

ii. The Bidder does not respond promptly and diligently to requests for supplemental information required for the evaluation of the Application.

FINANCIAL CAPACITY OF THE BIDDER

4.2 The Bidder (in case of single business entity) should have a minimum average annual turnover of Indian Rs. (INR) 3.0 (Three) Crore during the last three (3) consecutive financial years.

4.2.1 In case of Consortium, minimum average annual Turnover on cumulative basis during the last three (3) consecutive financial years to be of Indian Rs. (INR) 3.0 (Three) with minimum annual average turnover of each member should not be less than INR 0.5 (Point five) Crore during the last three (3) consecutive financial years.

4.2.1.1 The Bidder should have positive Net worth for the last 3 (three) consecutive financial years.

4.2.1.2 Audited financial statements for the last three (3) years and certificate from Chartered Accountant/Statutory Auditor must be uploaded along with the turnover detail.

4.2.1.3 The Audited financial statements must be clearly mentioning the turnover of the management company from the type of business received every year

4.2.1.4 As per the latest Govt. rules any of the CA signed document without UDIN shall stand void and will not be considered a proper document for evaluation by ADA

Note:

The Bidder shall enclose with its Application, certificate(s) from its Statutory Auditors stating its total revenues from (from similary nature business), Profit After Tax (PAT) (from similary nature business) and Net worth during each of the past three financial years and in the event that the Bidder does not have a statutory auditor, it shall provide the requisite certificate(s) from the Chartered Accountants of the Bidder that ordinarily audits the annual accounts of the Bidder.

A Consortium of a maximum of three (3) members of above such entities comprising one Lead Member with two other members shall be allowed and shall hereinafter be referred as "Consortium". Proof of registration of the Bidder shall be submitted. In case of Consortium, proof of registration of all the Members shall be submitted.

4.3 TECHNICAL CAPACITY OF THE BIDDER

The Bidder shall have experience as under:

S. No		Criteria
1	(a)	The Bidder should have minimum 5 years of experience in production of ferries Having experience of running the ferries on PPP model shall be added experience
2	(a)	For the purposes of satisfying the conditions of eligibility and for evaluating the Bidder's proposals under this REoI, following projects shall be deemed as eligible projects (the "Eligible Projects") • The Bidder/Lead member (in case of Consortium) should have completed at least; ○ 3 similar projects for production/running ferries/managing ferries of 3 ferries [in single order] Or

		○ 2 similar projects for production of 4 ferries [in single order]. Or ○ 1 similar projects for production of 8 ferries [in single order]. • The Bidder should have an experience of working on assignments with Government Agencies (Central Government Agencies/State Government Agencies) in past 5 years.for the above similar project.
3	.(a)	The Bidder (in case of single business entity)/Lead member (in case Consortium) must have an operational office for the last 5 (Five) years in India.

- The experience certificate regarding the above mentioned work shall be issued & signed by the competent authority of the client entity along with the supporting documents such as Work order/Purchase order/Contract. The Work order/Purchase order/Contract should clearly highlight the scope of work, Bill of Material and value of the contract/ order.

- For project assignments successfully completed, Copy of agreement/if international then apostille; and Copy of completion certificate issued by Competent Authority showing the name of the assignment, period (date of commencement, date of completion (Original completion date as per contract, revised completion date (if any), actual completion date), amount (original contract amount, revised contract amount after variation (if any)), area details needs to be attached with the assignment.

Subject to meeting the above, it may be noted that final shortlisting will be done in accordance with marking table shown

4.3.1 EVALUATION OF REOI

4.3.1.1 Final shortlisting of bidders shall be done after evaluating the bidders if they are fulfing the following requirement and have uploaded/submitted the same *(POINTS)*

S.No.	Document Detail	Comment/Descriptiom
1.	Last three year averge annual turnover of 3 crore or more	Uploaded along with the CA audit balance sheet
2.	Having positive net worth for last 3 year	Must be uploaded in required format
3.	The Bidder (in case of single business entity)/Lead member (in case Consortium) must have an operational office for the last 5 (Five) years in India.	Proof must be uploaded
4.	Experience certificate as per the detail mentioned in 4.3	Certificate issued by competent authority must be uploaded.
5.	Company profile and manpower information	Details must be uploaded

The final evaluation shall be done based on fulfilling of the all the terms and condition by the management company. The bidders are advised to go through the whole REOI document thoroughly.

4.4 After selection of successful bidder of REOI

- The number of bidder who qualify for the REOI shall be evaluated on the basis of the all the terms and condition of this REOI

- Once the bidders are selected from the REOI a closed RFP shall be floated by client in which only the selected candidate of this REOI are eligible to bid.
- There may be additional terms and condition in the RFP which shall be floated later and all the bidder will be required to fulfill them
- In case the bidder do not fulfill the additional terms and condition the bid shall be cancelled at that time
- It is made clear when the RFP for final selection shall be floated the profit sharing margin can vary which shall be at whole discretion of the client
- Qualification in REOI does not bind the client to float RFP. It will be at whole discretion of client to float the RFP.
- Client may also allow open RFP if client finds the need to do so and in such case the qualified bidder of REOI shall not have any objection

5 FRAUD AND CORRUPT PRACTICES

a) The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Shortlisting Process. Notwithstanding anything contrary to the contents of this REOI, Ayodhya Development Authority (Client) shall reject an Application without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder or a member of a Consortium has, directly or indirectly, or through an agent, has engaged in corrupt, fraudulent, coercive, undesirable or restrictive practice (collectively the "Prohibited Practices") in the Shortlisting Process.

b) Without prejudice to the rights of Ayodhya Development Authority (Client) under Clause 4.1 hereinabove, if an Bidder, is found by the Ayodhya Development Authority (Client) to have directly or indirectly, or through an agent, engaged or indulged in any prohibited practice during the Shortlisting Process, or after the issue of the notification of shortlisting, such Bidder or Managment Company shall not be eligible to participate in procurement process issued by Client during aperiod of 2 (two) years from the date such Bidder or Managment Company, as the case may be, is found by Ayodhya Development Authority (Client) to have engaged or indulged in the prohibited practice.

c) For the purposes of this Section, the following terms shall have the meaning hereinafter respectively assigned to them:

I. "corrupt practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the Shortlisting Process; or (ii) save as provided herein, engaging in any manner whatsoever, whether during the Shortlisting Process or after the issue of the Notification of Shortlisting as the case may be, any person in respect of any matter relating to the empanelment or Notification of Shortlisting, who at any time has been or is a legal, financial or technical Managment Company/ Firm/ advisor of Ayodhya Development Authority (Client) in relation to any matter concerning the Project;

II. "fraudulent practice" means a misrepresentation or omission of facts or disclosure of incomplete facts, in order to influence the Shortlisting Process;

III. "coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any person's participation or action in the Shortlisting Process;

IV. "undesirable practice" means (i) establishing contact with any person connected with or employed or engaged by the Client with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Shortlisting Process; or (ii) having a Conflict of Interest; and

V. "restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Shortlisting Process.

6 MISCELLANEOUS

6.1 The shortlisting process shall be governed by and construed in accordance with the laws of india and the courts at Lucknow shall have exclusive jurisdiction over all disputes arising under, pursuant toand/or in connection with the shortlisting process.

6.2 Ayodhya Development Authority (Client), in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to

6.2.1 Suspend and/or cancel the Shortlisting Process and/or amend and/or supplement theShortlisting Process or modify the dates or other terms and conditions relating thereto;

6.2.2 Consult with any Bidder in order to receive clarification or further information;

6.2.3 Retain any information and/or evidence submitted to Ayodhya Development Authority(Client) by, on behalf of and/or in relation to any Bidder; and/or

6.2.4 Independently verify, disqualify, reject and/or accept any and all submissions or otherinformation and/or evidence submitted by or on behalf of any Bidder.

6.3 It shall be deemed that by submitting the Application, the Bidder agrees and releases Ayodhya Development Authority (Client), its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any wayrelated to or arising from the exercise of any rights and/or performance of any obligations hereunder, pursuant hereto and/or in connection herewith and waives any and all rights and/or claims it may havein this respect, whether actual or contingent, whether present or future.

6.4 All documents and other information supplied by Ayodhya Development Authority (Client) or submitted by a Bidder shall remain or become, as the case may be, the property of Ayodhya Development Authority (Client). Client will not return any submissions made hereunder. Bidders are required to treat all such documents and information as strictly confidential.

6.5 Client reserves the right to make inquiries with any of the clients listed by the Bidders in their previous experience record.

7 APPENDIX

Appendix 1 – Covering letter format

(The Bidders are required to submit the covering letter in the Form. This form should be in the letter head of the Bidders, who are submitting the proposal.)

COVERING LETTER ON BIDDERS LETTER HEAD

Date ---------- Proposal reference No.....

To

The Vice Chairman

Ayodhya Development Authority

Civil Lines, Kosi Parikrama Road

Ayodhya, Uttar Pradesh, PIN-224001

Subject: Range of Solar Electric Ferriesin Ayodhya on PPP model

Dear Sir,

Being duly authorized to represent and act on behalf of..... (Hereinafter referred to as "the Bidder"), and having gone through and fully understood all of the eligibility and qualification requirements and information provided, the undersigned hereby apply for Shortlisting for the captioned project.

{If the Managment Company is a Consortium, insert the following: We are submitting our Application for Qualification as a Consortium with: {Insert a list with full name and the legal address of each member, and indicate the lead member}. We have attached a copy of MoU signed by every participating member

We are enclosing our Application for Qualification, with the details as per the requirements of the REOI Document, for your evaluation.

We confirm that our Application is valid for a period of 120 (one hundred and twenty) days from ..... (Application Due Date)

Signature----------

In Capacity of ----------

Duly authorized to sign proposal for

And on behalf of ----------

Date----------

Place----------

Postal Address:---------- Telephone Number----------

Mobile---------- , Email Id:----------